

**800 and Internet
Services**



Trader's AccessTM

Quote Downloading, Charting, & Exporting for Stocks, Indexes, Futures, Options, & Mutual Funds

LETTER FROM THE PRESIDENT

Dear Investor:

In 1978, I started playing penny stocks (stocks trading for less than \$1.00). After having substantial success playing the "pennies", I bought an Apple II+ computer, in order to play the stock market full time. When the penny market began to sour I looked into playing NYSE stocks. I bought a program which generated signals based on the OBV analysis and in one month lost \$17,500. But I remembered something I learned in a college economics class - the major factor for determining a price is supply and demand.

I bought two books on how to program and spent six months creating my own supply and demand analysis based loosely on the OBV idea. My new analysis technique was good, but not accurate enough to insure profitable trades all of the time.

I noticed an amazing relationship between a stock's price and its 50-day moving average in O'Neill's Daily Graphs. I wrote parameters for a price analysis based on this observation and used them to complement my new volume analysis. Finally, I started to make money playing the big board. The first month I made \$6,700, and by the end of the first year I made \$63,000.

After putting this all together, my new program was correct in its analysis 78.8% of the time. The average price move was approximately 9% within a two week period. After two profitable years of investing using the program's signals, two newspaper articles appeared about them. I was besieged with requests for more information, but I refused to allow anyone to see or use my programs. At that point, I created my Futures Program and later added the Index and Mutual Fund programs to my investment repertoire.

With the combination of these programs as my investment aids, I was making huge amounts of money playing the markets. Since my programs only needed my attention for five minutes at the end of each trading day, I became bored. The hundreds of purchase requests I received for my programs after the newspaper articles appeared persuaded me that there was a tremendous demand for investment software. I opened T.B.S.P. Inc., made the programs more "user friendly", and added some new features.

The speed and powerful "IF-THEN" reasoning (some call it artificial intelligence) that computers are capable of, allows my calculations to do 85% of my investment "thinking".

As times and technology have changed, I have changed too. I started the Trader's Access Downloading Service after getting a \$4,000 bill from the Dow Jones News Retrieval Service (I tried Dial Data but they charged \$70.00 per month). I created my Trader's Access software, which includes charting and exporting, and incorporated the Right Time calculations into the Trader's Access software as an add-on module.

Trader's Access is a terrific program that you can use to just download and export data to other programs or as your primary technical analysis tool. Either way, you win! After reviewing my web site and reading this short brochure, you will see that Trader's Access can help you make and save money. After all, isn't that the bottom line?!

Sincerely,

I.N. Botnick, President

800 OR INTERNET SERVICE

Services?

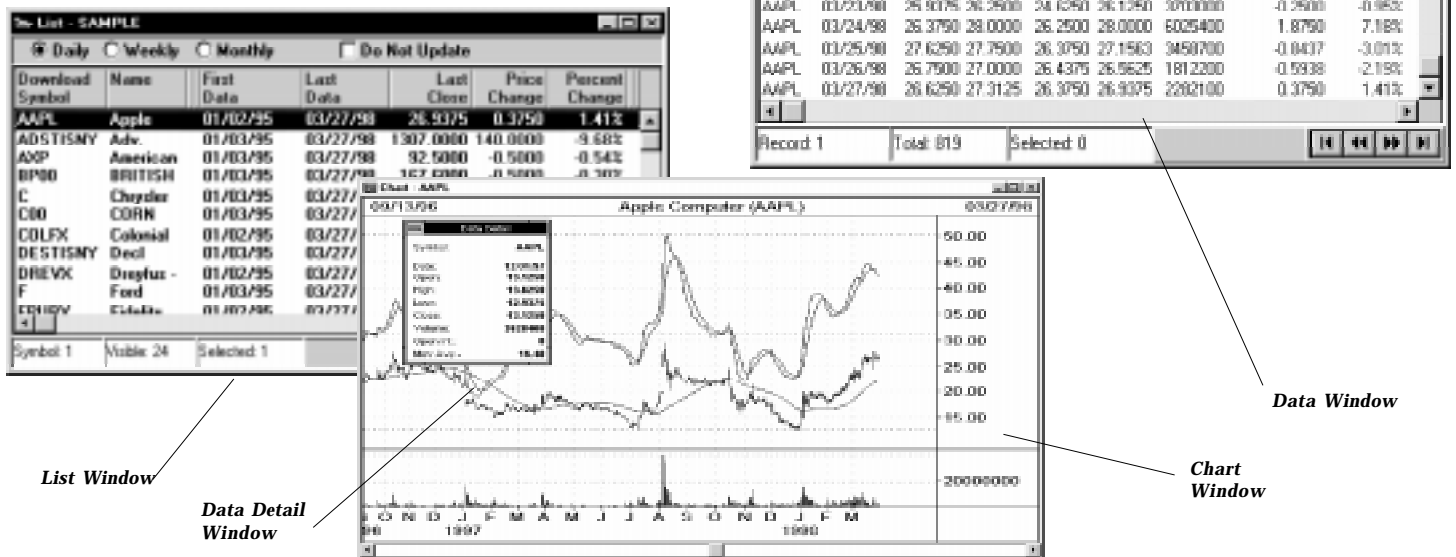
800 Service - Upon joining the service, we will send you our MS Windows software (or you can download it free of charge from our web site) and a password. After installing the software, enter the symbols you want to follow, put in the start date, and click on retrieve. You'll access our database via a toll free 800 number at 2400 to 33600 baud. Retrieval is easy and only takes a few minutes.

Internet Service (A) - This service works just like the 800 service. Upon joining the service, we will send you our MS Windows software (or you can download it free of charge from our web site) and a password. After installing the software, enter the symbols you want to follow and put in the start date. Next, log on to the internet your usual way and click on retrieve or you can have Trader's Access dial out for you when you click on communications\retrieve. You'll access our database via the internet at the speed of your connection.

From here you can perform stock splits, futures conversions (create perpetual contracts), mutual fund disbursements, merge two symbols into one, and perform price editing. Also, you can do scans of the data for price deviations that may have been inadvertently downloaded from the service.

Exporting Data?

Trader's Access may be all the Technical Analysis software you need, but exporting to ASCII and/or MetaStock/Computrac files is a mouse click away.



Internet Service (B) - 1) Use your web browser to access our special web data pages; 2) You have your choice: Download every quote for the day (900k zip file) or individual types (45k to 500k) in their own zip files. For historical data, retrieve previous day/history files. 3) Once the file(s) are downloaded, you have two choices, automatically import the data into our Trader's Access software or unzip the file(s) yourself and manipulate the data any way you desire.

Exporting to Super Charts, Windows on WallStreet, and other investment programs capable of reading MetaStock/Computrac files is accomplished by creating the Meta-Stock/Computrac files from within Trader's Access. The target program can then directly read the created file. You can even set the program to automatically export data to your favorite program (Auto Export) each time you download from the Trader's Access database.

Data Window?

To view just the raw data, as downloaded from our service, right click on a symbol in the List Window. You will see the Open, High, Low, Close, Volume, Open Interest (if applicable), Price Change, and Percent Price Change.

Chart Window?

After reviewing your daily or historical data in a Data Window, you will be able to graph the data in a Chart Window. As a matter of fact, when you move your mouse along the chart you will be able to see the data in its own Data Detail Window.

PLANS & POLICIES

What Data Is Available?

Internet Service - Daily individual types (45k to 500k) are available in their own zip files. For historical data, retrieve previous day/history files. Historical data dates back to January, 1990, for all stocks, futures, indices, and mutual funds. Option and market statistic data is available back to July, 1997.

800 Service - We have over 135,000 symbols in our data base. 50,577 have Daily, Weekly, and Monthly data.

Type	# of Symbols	Start Date
Stocks	20,316	01/02/89
Canadian Stocks	4,814	01/02/95
Futures Contracts	10,504	01/02/90
Futures Continuous Cts	90	01/02/90
Indexes	1,019	01/02/89
Mutual Funds	11,834	01/02/89
Stk, Ind & Fut Options	95,000	07/01/97
Market Statistics	175	05/01/98

Notice that most types have 10 years of historical data. One quote consists of: Symbol, Date, Open, High, Low, Close, Volume (if applicable), and Open Interest (if applicable). For example, one year of data for a symbol equals 252 quotes (approx. 252 trading days per year).

When Is The Data Available?

Internet Service - You can download from our Internet site 7 days a week, 24 hours per day. The current day's data on the Internet is available after 4:30 PM Pacific Time.

800 Service - You can download 23 hours a day (system is down from 2:00 AM to 3:00 AM Pacific Time), 7 days a week at no additional charge. Current quotes via our 800 service are available as follows (Pacific Time):

Type	Time
Stocks	03:15 PM
Stock Options	03:15 PM
Canadian Stocks	03:15 PM
Futures	03:15 PM
Future Options	03:15 PM
Indexes	03:15 PM
Index Options	03:15 PM
Mutual Funds	04:15 PM
Market Statistics	03:15 PM

How Good Is The Data?

Although we cannot guarantee the data, we have a full time data administrator to oversee the quality of our data.

How Much Is The Service?

There is a one time membership fee of \$24.95.

800 Plans:

- lan A: (800 service) Monthly plan - \$39.95 USA for up to 200,000 quotes/mo.
- lan B: (800 service) Pay a year in advance for Plan A and save 17%.

Internet Plans:

- lan I: (Internet Service) Monthly Plan - Download "Unlimited Quotes" via the Internet for just \$39.95/mo.
- lan J: (Internet Service) Yearly Plan - Pay a year in advance for Plan I and save 17%.

Internet and 800 Plans:

- lan C: (800 & Internet) Yearly Plan - "Unlimited Quotes" \$599.95/yr
- lan F: (800 & Internet) Monthly Plan - \$64.95/mo. for "Unlimited Quotes".

Second passwords for members are available at 1/2 price. Overs: If you exceed the maximum number of quotes during a month (800 service members), All users will be charged \$.0025 for each additional quote.

Data CD-Roms?

We have 3 data CD-Roms: 1) Stocks/Indices/Futures/Mutual Funds with the latest 10 years of data for all symbols in thier own zipped/ASCII files. 2) Stock/Index Options Data CD-Rom with data from 07/01/1997 in daily files by date. 3) Futures Options Data CD-Rom with data from 07/01/1997 in daily files by date.

Sometimes we have old #1 CD-Roms that we sell at a discount - call sales for availability.

Policies?

Trial Period - There are no free trial periods.

Cancellations - T.B.S.P. Inc. will continue to bill your credit card on the first of the month until we receive a written cancellation notice (no exceptions). The written cancellation notice must be received by T.B.S.P. Inc. prior to the first of the next month or you will be charged for the whole month (no exceptions). For example: if T.B.S.P. Inc. receives your cancellation notice on or after the 1st of a month, you will be charged for the whole month. If we do not hear from you in writing, we will continue to charge your credit card until we get a written cancellation notice.

Bounced Credit Cards & Checks - There is a \$10.00 service charge for declined credit cards and bounced checks.

Reinstatement - If you quit the service and decide to return at a later date, there will be a \$10.00 reinstatement fee.

THE RIGHT TIME STUDY

Whether you are an intermediate or long term trader, the Right Time trading system can generate accurate buy/sell signals and improve your trading profits. The Right Time system, developed by I.N. Botnick in 1980, is the only trading system ever developed to generate timely buy/sell signals based on a simultaneous analysis of volume/price and supply/demand.

The Right Time Study is built into Trader's Access and can be accessed by performing a scan of your symbols or applying the study to a symbol on a chart.

The system is being used by institutions, brokers, experienced, and novice traders through out the world.

Theories

Recommendations by the study are based on calculations of price and volume. The premise of technical analysis is that price movements can be anticipated solely from analyzing historical data. While there are many different methods and theories used, the four best methods are: Current Volume Strength (CVS), Moving Average Analysis (MAA), Overall Market Direction (OMD), and Price Movement Analysis (PMA). These are combined in the study to provide a reinforced signal.

The steps the study takes are:

- 1) Find the Trend via the CVS theory.
- 2) Generate a Recommendation via the PMA theory.
- 3) Determine the chances of a successful trade via the MAA theory if a Buy or Short is generated.

Current Volume Strength (CVS)

It is widely known that supply and demand control price movements. Simply, the CVS theory is based on the assumption that fluctuations in supply and demand (evidenced by changes in volume) indicate price direction. The calculations are based on cumulating the daily volume (the current day's volume added to the cumulative volume if the price rose, or subtracted if it fell). The resulting number is compared to the price to determine if the momentum point is up, or down.

A line is drawn to the new CVS point from the latest, consecutive CVS "down" points. If the new point falls on, or below the down trend line, it is a support point. If it does not, it is compared to the latest, consecutive "up" points. If it falls on, or above the up trend line, it is a resistance point. The CVS is disregarded if it does not meet either requirement.

Next, the program checks the CVS points and their corresponding prices to see if they line up in a straight line. If they do, the up and down trend lines are compared to each other. If both lines have slopes above horizontal, the trend is Rising. If both have slopes below the horizontal, the trend is Falling. All other circumstances create an Unsure trend.

The following trends are generated:

- *Rising* The symbol is moving up.
- *Falling* The symbol is moving down.
- *Unsure* The symbol's trend is unknown and could move up, or down.

Overall Market Direction (OMD)

For Stocks, Stock Options, and Canadian Stocks the overall market direction is an important factor for determining when to buy and sell. Almost all stocks will travel with the market direction, even weak stocks. The market's momentum will strengthen or weaken a stock.

The following market directions are possible:

- *Bull Market* - The market is moving Up.
- *Bear Market* - The Market is moving Down.
- *Unknown* - The direction cannot be determined.

In the Right Time Programs DOS (now discontinued), the Stock Program had the capability to determine the OMD based on an index which ranged from -100 to +100. The index is now available to you in the Botnick Stock Index (ticker symbol = BSI). Just add the symbol to one of your lists (designate it as an "Index"). You will be able to chart and apply studies to it.

The reason it is not calculated with in Trader's Access is to have consistency from user to user. Thus it no longer depends on the symbols you are following, but is dependent on the symbols we have been following for the last 15 years.

THE RIGHT TIME STUDY

When the BSI crosses 0 it is now a new market direction. A positive number is bullish, a negative number is bearish.

Price Movement Analysis (PMA)

The price movement analysis determines deviations in the current day's closing price and the stop price. It then looks backwards at the symbol's trend to determine what recommendation should be generated.

The following recommendations are defined:

- **Buy/Call** Buy the symbol, or buy call options on the symbol.
- **Short/Put** Short the symbol, or buy put options on the symbol.
- **Hold** Hold your position.
- **Close** Close out your position.
- **Warning** Be careful, the symbol could move in the opposite direction of the trend for a short period.

If a Buy or Short signal appears, the program utilizes the MAA to confirm, or rebut the recommendation. These signals (Buy, Call, Short, and Put) are further broken down into two categories.

- **Primary Signals** Appear when a symbol begins a new trend.
- **Secondary Signals** Appear after a trend has been established.

Moving Average Analysis (MAA)

The MAA is based on the premise that a price cannot deviate from its moving average for more than a short time. When utilized, it calculates the average price over time and compares it to the actual price to detect relevant deviations. A prediction is then made of a continued price move in the direction of the CVS's calculated trend.

A price can be:

- **Too close** or at the average
- **Too far** away from the average.
- **In between** close and too far from the average.

The further a price is below its average the more likely the price will rise back to the average. Conversely, the further above its moving average the more likely the price will fall back to the average. On the other hand, the closer the price and moving average are to each other, the greater the probability that they will diverge.

Based on the previous, the programs show the Trend, Recommendation (if the Recommendation is Buy or Short), and what the chances are of having the price move in the recommended direction.

However, there are circumstances where the program may run into difficulty. Interest rates, problems around the world, and weather reports are short term (a day or two) movers of markets. These are circumstances that most technical analysis cannot consider. The Right Time Programs analysis of volume can interpret these circumstances.

What If

The Right Time Study (What If Up/Down) tells you what the program will signal for the next trading day if the volume is 10% greater than the latest day, and the price is changed by 1%. What "What If" does is warn you when a close, trend change, or Buy/Short signal may develop. It prepares you for the next trading day.

Use it to query the program: "What will the program say if XYZ is up tomorrow?" Or, "What will the program say if XYZ is down tomorrow?" It prepares you for the possibility of a change in position. Use the What If Study to see recommendations for the next trading day.

The study can also be used to "Beat the Crowd". That is, if the program states that a signal for XYZ may occur if it is up by 1%, and its volume is up by 10%, you can take a trade before the end of the current trading day.

THE RIGHT TIME STUDY

The Principle Report

The principle report on the right is an example of the one you will output every day with in the Trader's Access Software.

The first line for each symbol is the actual signal generated for the specific day. The second and third lines for each symbol is the What If Up and the What If Down for the symbol.

Here are the highlights:

●**Symbol Column:** This the symbol whose analysis is being generated.

●**Date:** For the actual symbol, this is the date of the signal. For the what if lines, it simply states WI UP or WI Dn.

●**Price:** For the first line it is the actual price that the symbol closed at. For the what if lines, it is what the what if generated as a hypothetical price.

●**Trend:** This the direction, Rising, Falling or Unsure for the symbol.

●**Rec:** This is the recommendation for the symbols, either Buy, Short, Hold, Close, or Warning.

●**MAA:** This is the Moving Average Analysis for the symbol (the percent chance of a successful trade).

●**Stop Price:** The program generates a price to close out your position.

●**Momentum:** This is the current day's direction. Either Up, Down or nothing.

Right Time - Normal 08/21/98 To 08/21/98							
Symbol	Date	Price	Trend	Rec	MAA	Stop Price	Momentum
COMP	08/21/98	2674.17	Falling	Hold	----	2671.51	Down
COMP	NTD: WI Up	2700.91	Falling	Close	----	2671.51	----
COMP	NTD: WI Dn	2647.43	Falling	Hold	----	2693.68	Down
CRY	08/21/98	200.54	Falling	Hold	----	202.26	Down
CRY	NTD: WI Up	202.55	Falling	Close	----	202.26	----
CRY	NTD: WI Dn	198.53	Falling	Hold	----	201.46	Down
CWX	08/21/98	507.68	Falling	Hold	----	517.41	----
CWX	NTD: WI Up	512.76	Falling	Close	----	517.41	Up
CWX	NTD: WI Dn	502.60	Falling	Hold	----	513.63	----
DJBB	08/21/98	105.24	None	Hold	----	-----	Up
DJBB	NTD: WI Up	106.29	None	Hold	----	-----	Up
DJBB	NTD: WI Dn	104.19	None	Hold	----	-----	----
DXY	08/21/98	102.13	Rising	Hold	----	101.80	----
DXY	NTD: WI Up	103.15	Rising	Warning	----	102.34	----
DXY	NTD: WI Dn	101.11	Rising	Close	----	101.80	Down
EVX	08/21/98	165.93	Falling	Hold	----	170.13	Down
EVX	NTD: WI Up	167.59	Falling	Hold	----	170.13	----
EVX	NTD: WI Dn	164.27	Falling	Hold	----	170.13	Down
GIY	08/21/98	140.62	Falling	Hold	----	140.60	----
GIY	NTD: WI Up	142.03	Falling	Close	----	140.60	Up
GIY	NTD: WI Dn	139.21	Falling	Hold	----	140.60	----
GOX	08/21/98	42.24	Unsure	Hold	----	-----	----
GOX	NTD: WI Up	42.66	Unsure	Hold	----	-----	----
GOX	NTD: WI Dn	41.82	Unsure	Hold	----	-----	Down
INDU	08/21/98	8533.65	Unsure	Hold	----	-----	Down
INDU	NTD: WI Up	8618.99	Unsure	Hold	----	-----	----
INDU	NTD: WI Dn	8448.31	Unsure	Hold	----	-----	Down
JFN	08/21/98	158.19	Unsure	Hold	----	-----	Down
JFN	NTD: WI Up	159.77	Unsure	Hold	----	-----	----
JFN	NTD: WI Dn	156.61	Unsure	Hold	----	-----	Down
MEX	08/21/98	78.74	Unsure	Hold	----	-----	Down
MEX	NTD: WI Up	79.53	Unsure	Hold	----	-----	----
MEX	NTD: WI Dn	77.95	Unsure	Hold	----	-----	Down
MID	08/21/98	327.18	Falling	Hold	----	333.18	----
MID	NTD: WI Up	330.45	Falling	Hold	----	333.18	----
MID	NTD: WI Dn	323.91	Falling	Hold	----	331.58	Down
NCI	08/21/98	1797.61	Falling	Hold	----	1843.90	Down
NCI	NTD: WI Up	1815.59	Falling	Close	----	1843.90	----
NCI	NTD: WI Dn	1779.63	Falling	Hold	----	1821.50	Down
ND	08/21/98	670.90	Falling	Put	80%	691.03	Down
ND	NTD: WI Up	677.61	Falling	Hold	----	691.03	----
ND	NTD: WI Dn	664.19	Falling	Hold	----	674.24	Down
NF	08/21/98	504.73	Unsure	Hold	----	-----	Down
NF	NTD: WI Up	509.78	Unsure	Hold	----	-----	----
NF	NTD: WI Dn	499.68	Unsure	Hold	----	-----	Down
NHB	08/21/98	1177.78	Falling	Hold	----	1190.31	Down
NHB	NTD: WI Up	1189.56	Falling	Hold	----	1190.31	----
NHB	NTD: WI Dn	1166.00	Falling	Hold	----	1193.86	Down
NNA	08/21/98	374.00	Falling	Put	92%	385.22	Down
NNA	NTD: WI Up	377.74	Falling	Close	----	385.22	----
NNA	NTD: WI Dn	370.26	Falling	Hold	----	374.74	Down
NV	08/21/98	438.67	Unsure	Hold	----	-----	----
NV	NTD: WI Up	443.06	Unsure	Hold	----	-----	----
NV	NTD: WI Dn	434.28	Unsure	Hold	----	-----	Down
NYA	08/21/98	540.82	Falling	Hold	----	551.78	Down
NYA	NTD: WI Up	546.23	Falling	Close	----	551.78	----
NYA	NTD: WI Dn	535.41	Falling	Hold	----	544.91	Down
OEX	08/21/98	534.19	Falling	Put	90%	550.22	Down
OEX	NTD: WI Up	539.53	Falling	Close	----	550.22	----
OEX	NTD: WI Dn	528.85	Falling	Hold	----	537.46	Down
OSX	08/21/98	61.90	Falling	Hold	----	61.31	Down
OSX	NTD: WI Up	62.52	Falling	Close	----	61.31	----
OSX	NTD: WI Dn	61.28	Falling	Hold	----	61.31	Down
RLX	08/21/98	719.16	Falling	Hold	----	718.89	----
RLX	NTD: WI Up	726.35	Falling	Close	----	718.89	----
RLX	NTD: WI Dn	711.97	Falling	Hold	----	718.89	Down
RUA	08/21/98	584.70	Falling	Hold	----	596.39	Down
RUA	NTD: WI Up	590.55	Falling	Close	----	596.39	----
RUA	NTD: WI Dn	578.85	Falling	Hold	----	589.58	Down
RUI	08/21/98	562.75	Falling	Hold	----	572.56	Down
RUI	NTD: WI Up	568.38	Falling	Close	----	572.56	----

ORDER FORM

Membership (800 & Internet Services)

Membership (one time charge) \$24.95

800 Service

Plan A \$39.95/Mo.

Plan B \$399.95/Yr.

Plan C \$599.95/Yr.

Plan F \$64.95/Mo.

Plans A & B include 200,000 quotes per month. Plan D includes 50,000 quotes per month. Plan E includes 10,000 quotes per month. Plan C and F are unlimited quotes per month. Second passwords (for second computers) are available for plans A, B, and D for 50% of the corresponding prices.

Internet Service

Plan I \$39.95/Mo.

Plan J \$399.95/Yr.

Note: Plan C and F also allow Internet Access. Internet plans include unlimited quotes.

Other Services/Products

Right Time Study (One time charge) \$599.95

Right Time Study (Monthly) \$49.95/Mo.

Recommendation Service \$34.95/Mo.

Recommendation Service \$199.95/Yr.

Data CD-ROM (Stk/Ind/MF/Fut) \$99.95

Data CD-ROM Subscription (4/yr.) ... \$279.95/Yr.

Data CD-ROM (Stk/Ind Options) \$399.95

Data CD-ROM (Futures Options) \$399.95

Stock/Ind/MF/Fut Data CD-ROM contains 25,000 Stocks, 8,500 Mutual Funds, 1,000 Indexes, & 10,000 Futures Contracts for the last 10 years.

Stk/Ind Options and the Futures Options Data CD-ROM contains all options traded since 07/01/1997.

Start Service Date

Immediately First of Next Month

Membership (one time charge): \$ _____

Plan (A, B, C, F, I, J): \$ _____

Other Services/Products: \$ _____

Shipping/Handling: \$ _____

\$10.00 USA - \$17.50 Canada - \$25.00 Overseas

Total: \$ _____

All shipping is by US Priority mail. Other shipping methods are available for an additional charge.

Please RUSH the item(s) checked to:

Name: _____

C/O: _____

Address: _____

Apt #/Suite #: _____

City: _____ St: _____ Zip: _____

Phone #: _____

E-Mail Address: _____

Please charge my credit card/find my check enclosed:

MasterCard Visa Discover

American Express Check

Credit Card #: _____ Exp: _____

Signature: _____

System Requirements:

- IBM or Compatible 386 or above computer.
- MS Windows 3.1, 3.11, 95, 98, NT, 2000, XP, Vista
- 8 Meg. Ram.
- VGA or Above Monitor.
- Hayes compatible Modem (2400, to 56000 baud) or Internet connection
- 20 Meg. free Hard Drive space.

Call (888) TBSPINC

Or Mail/Fax (949) 644-2599 In This Form

E-Mail Address: sales@tbsp.com

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T.B.S.P. INC.

The Better Software People

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Corona Del Mar, CA 92625

Yearly plans, Membership fee, the Right Time Study, and the Data CD-ROM are non cancelable and non refundable